

R Group LLC Agencies Increase Efficiency with XRAE Underwriting Software

R Group LLC, a leading National Marketing Organization for brokerage general agencies, reported today that its agencies have experienced increased efficiencies from using Rolling Solutions LLC's XRAE life insurance underwriting software. XRAE enables brokerage general agencies, direct marketers and agents to enter health information about a client and get immediate underwriting quotes from XRAE's growing list of partner carriers.

Online PR News – 01-September-2010 Danville, CA: R Group LLC, a leading National Marketing Organization for brokerage general agencies, reported today that its agencies have experienced increased efficiencies from using [Rolling Solutions LLC's XRAE life insurance underwriting software](#). XRAE enables brokerage general agencies, direct marketers and agents to enter health information about a client and get immediate underwriting quotes from XRAE's growing list of partner carriers.

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"As a result of using XRAE for the last year, our agencies are much more efficient because they get immediate underwriting results from XRAE's Partner Carriers and can avoid sending quick-quote emails," said Michael Miller, Executive Director of R Group LLC. "Getting automated underwriting results through XRAE enables us and our agents to act immediately on sales opportunities and, as a result, increase our production with XRAE's carriers."

"XRAE's Partner Carriers are committed to increasing efficiencies in the sales process and we are thrilled to hear that our BGA customers are reaping those benefit," said Tom Bellig, CEO of Rolling Solutions LLC. "As BGAs continue to adopt XRAE, sending quick-quotes to carriers for anything other than the most complex cases will be a thing of the past."

About Rolling Solutions LLC

XRAE is the only software company in the life insurance industry to address the inefficiencies existing in the beginning of the life insurance sales process. Before a price can be quoted or an application selected, the correct underwriting class must be determined. XRAE enables users to quickly enter complex medical information about a client and instantly receive the correct underwriting class from multiple insurance carriers, including substandard classes. For more information, visit www.xrae.com.

About R Group LLC

Now more than ever, it's important to partner with a group that will help you grow your agency, penetrate new markets and increase your profits as our country navigates these economic times. RGroup, as a National Marketing Organization, is designed to help businesses like yours flourish in these challenging days. Your success is our primary goal. For more information, visit www.rgroupllc.com.

Image Gallery



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